

ORDER FORM: MEMBERSHIP IN OUR NETWORK



1. Our services for you within the following 12 months

- (1) **Active communication** with potential sales partners via **telephone and e-mail**:
Present your offer and your search criteria
- (2) **Publishing of your advertisement** as an anonymous advertisement
 - a. during the whole membership period on our [Marketplace](#)
 - b. at least on publication in our ECO-EXPORT **ONLINE MAGAZINE** (4.900 readers)
 - c. in each of our relevant groups on LinkedIn, XING, facebook and twitter (more than 12.000 contacts)
- (3) **Quality Assurance: pre-selection of matching candidates** based on your search criteria
- (4) **Present candidates to you** by forwarding you their contact details by e-mail.

2. Prices and fees

Membership fee for services stated above (as in 1.1 – 1.4.)

Please select in which area you will be looking for new sales partners:

- | | |
|---|---|
| <input type="checkbox"/> GERMANY | EUR 900,- / year
(respectively EUR 75,- / month) |
| <input type="checkbox"/> EUROPE | EUR 1.500,- / year
(respectively EUR 125,- / month) |

Additional fees in case of success:

If a sales agent delivered by ECO-EXPORT generates sales for you, ECO-EXPORT receives another one-time payment OR ongoing commissions - you can decide.

Please select your favourite payment option:

- | | |
|--|-----------------------------|
| <input type="checkbox"/> option 1: one-off payment:
ECO-EXPORT receives a one-time fee per candidate which is due to be paid when the candidate generates new net sales for your company for the first time | EUR 1.000,- |
| <input type="checkbox"/> option 2: commission payments:
Giving you an example:
Your sales partner receives 8% commissions from you, in addition ECO-EXPORT gets 1% commissions from you. The commission period starts when the first sales is generated by the sales partner for you. | 1/8 during 48 months |

All mentioned fees and prices in EUR plus valid VAT.

Method of payment: Payment of the membership is due to be carried out by invoice at the beginning of the term.

Terms and termination: This membership begins with the date of signing. Unless the membership is terminated in writing or by e-mail at least 30 days before the end of a year, the membership is automatically renewed for another year.

The associated terms and conditions can be viewed on the website www.eco-export.com and are part of the contract.

All information as of 20.2.2019.

ECO-EXPORT
Thomas Dillig

head office in Spain
C/ Arquitecto Eduardo
Estéve 12, 2ª, of. 6, 29017
Málaga

address in Germany
Allersberger Strasse 32,
Rueckgebaeude, - 90461
Nuremberg

fon
+49 (0) 911 495 22 130
fax
+49 (0) 911 495 22 133
email
info@eco-export.com
www
www.eco-export.com

Deutsche Bank Nuernberg
iban
DE39760700240064802200
bic
DEUTDE33

VAT ID
ESY3850495X

3. Definitions

A sales partner is a company or individual that sells to as many as possible but at least to one of your target groups in your target region. **Depending on your search criteria, we need to contact approximately 10 to 50 sales partners to generate a candidate for you.**

A candidate is a sales partner that ECO-EXPORT has previously contacted and that has expressed specific interest in your company's products.

The presentation of a candidate takes place each time ECO-EXPORT sends you the contact details and information of a candidate.

4. Your order with ECO-EXPORT – please complete, if not yet provided to ECO-EXPORT

your company name (the Client) _____

website _____

street and number _____

zip Code and city _____

state, country _____

VAT-ID _____

contact person _____

phone and e-mail _____

I, the **Client**, hereby declare my complete agreement that, if - by my own fault - I do not fulfil my obligations under the terms and conditions, ECO-EXPORT reserves the right to recommend all candidates not to enter into a cooperation with the Client.

_____, _____
place, date

(Client), Client's signature

I hereby accept the terms and conditions and place an order with ECO-EXPORT (Thomas Dillig) to deliver the services described above.

_____, _____
place, date

(Client), Client's signature

Your new sales partner!

Please define who we should search for
Of course, your data will be treated as confidential.



Our questions	Your answers
<p>10 Company related data</p> <p>10.1 Your corporate website</p> <p>10.3 Contact person for this project</p> <p>10.4 Decision maker for this project</p> <p>10.5 How many people work at your company?</p>	<div style="background-color: #e0ffe0; height: 100%;"></div>
<p>20 Your offer</p> <p>20.4 Are there specific advantages of your offer compared to your competitors? Which?</p>	<div style="background-color: #e0ffe0; height: 100%;"></div>
<p>30 Target region</p> <p>30.1 In which target region (country OR postal code areas) are you searching for sales partners?</p> <p>30.6 Have you already sold to customers in the target region? Can customers be named as references?</p> <p>30.7 Have you already worked together with a sales partner in the target region? Until when?</p>	<div style="background-color: #e0ffe0; height: 100%;"></div>
<p>40 Your new sales partner!</p> <p>40.1 Where are your products (from 20.1) used / installed? <i>Please highlight with "x".</i></p> <p>40.2 Who should the sales partner sell to? <i>Please highlight with "x".</i></p> <p>40.4 Which types of partners are you searching for? <i>Please highlight with "x".</i></p> <p>40.5 Please further characterize the new partner that we should find for you (company size, employees, certificates, etc.)?</p> <p>40.7 Are you willing to pay a fixed monthly fee to a new sales partner during the first months of your co operation?</p> <p>40.8 Please name websites of your existing sales partners you are satisfied with (independent from the target region).</p>	<p>o single private homes / houses</p> <p>o apartment buildings</p> <p>o office buildings</p> <p>o commercial buildings</p> <p>o industry</p> <p>o municipalities, public entities</p> <p>o others (please name): _____</p> <p>o directly into the following industry sectors (please name max. 3):</p> <p>o directly to municipalities / public entities</p> <p>o to engineering offices / consulting engineers</p> <p>o to installers / plumbers</p> <p>o to wholesalers</p> <p>o others (please name): _____</p> <p>o sales agent / commercial agent</p> <p>o wholesaler</p> <p>o installer / plumber</p> <p>o small (up to 10 employees)</p> <p>o medium (11-50 employees)</p> <p>o large (more than 50 employees)</p> <p>o engineering office</p> <p>o consulting company</p> <p>o others (please name): _____</p> <div style="background-color: #e0ffe0; height: 100%;"></div>
<p>50 Your competitors</p> <p>50.1 Who are your competitors? Please name all known to you (if possible, with website links)</p>	<div style="background-color: #e0ffe0; height: 100%;"></div>

